

# **COMPANY HISTORY**

Established in 2007, Poly Enterprises grew out of the need for a local Deck and Railing company specializing in custom deck and railing installation. Further, we understood that many consumers were unable to find a local company specializing in exterior decks and railing installation which could not only provide premium decking, railing, and pergola products, but which would provide the peace mind of a seamless installation process and unmatched service.

By maintaining our core values of innovation, integrity, and offering the best possible products with unmatched professional service we have maintained constant growth over the last decade. We understand that our success is made possible by our customers trust in our ability to fulfill their complete expectations on every project. This guides Poly Enterprises commitment to becoming an integral part of our local communities.

### **OUR VISION**

Through our commitment to customer satisfaction, professional working environment, and attention to detail, we will become the most trusted and respected decking, railing and pergola company of Central New York. Community involvement, providing stable, well-paying employment, and environmentally friendly initiatives, will provide constant growth, development, and innovation, which will direct our company and staff to continued excellence.



### MISSION Statement

#### To become CENTRAL NEW YORK'S MOST RESPECTED, TRUSTED, AND INNOVATIVE DECKING, RAILING, AND PERGOLA

**COMPANY** by providing the highest quality products with professional installations and 100% customer satisfaction. Planning your deck project is an important part of the building process and overall success of your final finished project. We want to make your planning and decision making process an easy and enjoyable experience. Deciding on the type of deck and several other options is important. Below is a list of questions that will help you make the right decisions to ensure you will be satisfied with your investment.



### **PLANNING AND DESIGN PHASE**

• What size deck should I build?

**NEW HARTFORD, NY** 

- Where would you want the access points leading to the deck?
- What decking material, color, railing type and other options should I choose?
- How much are you willing to spend on your project?
- Who is responsible to obtain the building permit?





### WHAT SIZE DECK Should we build?

There are many factors that should be considered when deciding on the layout and size of your deck. Deciding what you will put on the deck such as a dining table with seating, a grill, and additional seating will help determine the size of deck you will need and plan enough space to easily access all areas of the deck. Having a separate area for the grill is a good idea to protect any vinyl products from the heat the grill puts off during use.

Additionally the overall size and flow of your back yard will have an impact on the design. Allowing for easy access to the back yard and possibly to the front of the house will determine the best way to layout the deck and location of steps leading off the deck.

### CHOOSING THE RIGHT DECKING MATERIAL FOR YOUR DECK PROJECT?

The three main types of decking utilized for exterior decks are capped composite, cellular PVC (vinyl), and treated wood or a tropical hardwood. If you are looking for a deck that is low maintenance and will look great for 25 years and beyond, composite or vinyl decking is your best choice. For someone who doesn't mind spending some time on maintaining their deck, treated wood for the decking and a vinyl railing is a more cost effective solution.

# WHAT TYPE, COLOR, AND STYLE OF RAILING SHOULD YOU CHOOSE?

There are numerous railing styles, materials, and color options to choose from and deciding on the right railing option is very important. Vinyl, aluminum and composite railing are the most common types of material we use for our railing system. Of these three our vinyl railing is the most cost effective and most widely installed. Aluminum balusters can also be combined with the vinyl top and bottom railing and newel posts making for a distinct and classy look. Drink railing, which is accomplished by installing a deck board on top of the correct vinyl railing profile which creates a flat service to place a drink on, can be a nice feature to incorporate.



### CHOOSING THE RIGHT DECK SKIRTING AND FASCIA FOR MY DECK?

There are several different ways to enclose the area between the deck perimeter fascia and grade to make for a nice finished appearance. The method we most commonly recommended is using the deck boards in the vertical position. This makes for a clean look and is a very robust and sturdy skirting. A more economical means of enclosing the area underneath the deck is using lattice.

We usually recommend a commercial grade weed fabric and stone under the deck to prevent vegetation from growing and this also helps create an area you can potentially store things under the deck. Depending on the distance of the deck off the grade, an access door is usually advisable in order to store some items under deck as well as it enable routine inspections of the area under the deck.

Another important part of the deck is the fascia board to cover the wood perimeter board of the deck frame. Either a fascia board of the same material as the deck can be utilized or a white vinyl fascia board can make for a nice clean look as well.



### IS ACCENT LIGHTING A GOOD ADDITION TO MY DECK?

Adding accent lighting to a deck can be a great addition to any deck project. Newel post cap lights, newel post side lights, and step riser lights are some of the lighting options that are available. We recommend a low voltage system with LED lights, a photo eye timer and remote.





## WHAT DECKING BRANDS DO YOU INSTALL?

We use Trex, DuraLife, AZEK, and VEKA decking depending on the customers preference.

## HOW DO YOU CONSTRUCT YOUR DECK FOOTERS?

We build to meet or exceed local building codes. We go 4 feet down below grade using a 15 inch auger, and then pour a 15 inch by 10 inch footer on which a 10 to 12 inch diameter formed concrete pier will sit carrying the load of the deck. We use galvanized brackets to anchor  $6 \times 6$  treated posts to the concrete piers. The 6 in x 6 in treated posts then extend up to the treated beams which support the floor joists of the deck.

### HOW DO YOU FASTEN YOUR DECKING TO THE DECK FRAME?

With our composite and PVC decking we use a variety

of hidden fastener systems depending on the deck material being used. This makes for a beautiful and consistent decking surface.

### WHAT DO YOU USE UNDER THE DECK TO KEEP VEGETATION FROM GROWING?

We use a commercial grade weed barrier fabric and then 2 to 4 inches of number one stone over the fabric to make for a nice finished surface underneath the deck.

### DO YOU BUILD EXCLUSIVELY WITH Low Maintenance Materials?

Although the majority of our installs utilize low maintenance vinyl, composite, or aluminum materials, we do also install pressure treated, cedar, and hardwood decks.

## HOW LONG DOES A TYPICAL DECK INSTALLATION TAKE?

Depending on the scope and complexity of the install, a typical install takes around 1 to 3 weeks to complete,

but can take up to 4 weeks if it is a large and more complex deck.

## WHO USUALLY OBTAINS THE BUILDING PERMIT?

Depending on the customers' preference, Poly Enterprises or the customer can obtain the permit. A nominal fee is charged if Poly Enterprises takes care of obtaining the building permit.

### HOW FAR OUT ARE YOU USUALLY BOOKING YOUR INSTALLS?

We typically are scheduled 4 to 8 weeks out depending on the time of year. We recommend calling at least 2 to 3 months prior to your desired completion date of your project to allow enough time to plan, design, estimate, and implement your project.

### HOW MUCH DOES A TYPICAL DECK Installation cost?

There are many factors that affect the overall cost of a deck installation such as type of material used as well as the size and complexity of the project. Typically our installations range from \$10,000 to \$25,000.



#### From design to finished product, our team will work with you to provide the best possible decking and railings system. Guaranteed to be beautiful, functional, cost affective, and will last a lifetime. We provide customized computer drawings to help plan and implement your project. From sizing the lumber correctly and engineering the foundation to stringent codes, our building processes will meet the rigors of time.

We source our material, using only the best treated lumber, vinyl and composite decking, to give you the best possible finished product. Our decking and railings systems use hidden fasteners giving a clean and functional finish. To ensure sturdy and stable products our vinyl railings come with aluminum channels in both top and bottom rails providing a lifetime of use.





Our vinyl pergolas & arbors offer dimension and refinement to any home or building. They are a great way to add beauty and function to your house. Utilizing our long lasting vinyl material, they hold up to the elements and improve the look of any structure. We can customize our designs using computer aided drawings to fit your needs, and we offer many options of posts, and shade coverings. All of our pergolas are built out of vinyl, and the structural supports have treated wood inside giving it the needed strength.

Bring your backyard to life with a vinyl pergola. Vinyl pergolas provide a great feel to your patio. Excellent for outdoor dining and lounge areas. Along side a pool they offer shade from the sun when needed. A great place to have a chiminea, pergolas become the center piece of your backyard.

# **CUSTOMER CHECKLIST**

### L INITIAL PLANNING PHASE

- □ Zoning and Local Codes?
- □ Building Permits?
- □ Private Underground Utilities?
- □ Site Access?

### L DESIGN PHASE

- What will we put on the deck? Table, chairs, grill, additional seating?
- □ What size deck will accommodate your needs?
- □ What are the important access points to the deck from the back yard?
- □ What decking material, type, and color will be used?
- What railing material, style, and color will you choose?
- □ What size newel posts and baluster style and color will you want?
- Do you want any low voltage accent lighting for the deck?
- What skirting and fascia board style would you want?
- Do you want any additional options such as gates or a pergola?

### $m{\lambda}$ why choose poly enterprises

#### □ 5 year labor warranty\*

- Office and showroom
- Professionally trained installation crews
- Family owned and operated
- 🗅 Fully insured
- □ 100% customer satisfaction guaranteed
- Customer referrals available
- The Mohawk Valleys only exclusive deck and railing company

#### QUESTIONS TO ASK YOUR DECK CONTRACTOR

- □ Warranty?
- □ Showroom/Display/Office?
- Company reviews online?
- □ Referrals?
- □ Insurance?
- Duality of Material used?

# POLY ENTERPRISES



To find inspiration for your home go to our website to view our updated project gallery. We've got plenty of tips on deck maintenance and product selection in our blog too, and we're updating when we can: when we're not building decks, that is.

We're really proud of our service, and our people. If you have any questions, please don't hesitate to contact us. We look forward to hearing from you!

#### (315) **843-4049** www.polyenterprises.net

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